## Brampton Entrepreneurship Skills & Talent Development Proposal

**Purpose of Program:** To build the City of Brampton's programming capacity for Immigrant Entrepreneurs and their families in Brampton, including essential skills training and settlement services.

Goal: Assist 100 MSME businesses founded by Immigrant Entrepreneurs.

| Attract Awareness and Attraction  | Recruitment Leveraging Business Immigration for Recruitment  | Programming Support Enhance Programming Services  |
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| Attract immigrant entrepreneurs to come to Brampton   | Support immigrant entrepreneurs with business immigration programs   | Provide business programming services and settlement supports   |
| 1. Research and develop an international immigrant recruitment strategy:  • Identify source countries and build a recruitment strategy  2. Develop an Execution Strategy:  • Develop marketing collateral  • Approach to generate leads  • Establish partnerships  3. Building Recruitment Team and Implement Marketing Strategies  • Build in-market recruitment teams | 1. Setting up infrastructure:  Hiring and Training team:  • Match the skills required for each position with shortlisted candidates.  • Create educational webinars/seminars to train the business success team regarding immigration programs  Screening:  • Develop a screening tools for business immigration programs. | 1. Develop and implement programming:  • On-board international entrepreneurs and start delivering curated business programming.  2. Incubator-led entrepreneur and staff settlement services:  • Develop a settlement plan and facilitate settlement supports for Entrepreneurs. |
| Coordinate between current resources and new resources  | Recruit local businesses interested in mentoring entrepreneurs in the program.  Development of virtual support:  Develop virtual supports to assist entrepreneurs with their business plans.   | <ul> <li>3. Skills and talent development:</li> <li>Surveying entrepreneurs regarding their talent needs.</li> <li>Recruit unemployed and underemployed professionals and help them become fractional service providers.</li> </ul>   |