

## effortlessly share surgical expertise

#### **Problem**

Outdated surgical treatments compromise patient outcomes.

Patients receive treaments not supported by science

17% More likely to need reoperation

\$340M Saved annually if we updated routine surgeries (US)



### **Our Approach**

## Vivo Surgery is a cloud-based, SaaS solution that expedites surgeons' mastery of modern techniques.

#### **Industry Challenges** Awareness: Technique mastery assessment **Consideration:** delayed until later stages. Weeks

Unpredictable

Limited capacity for in person follow-up drives churn.

**Tradeshows/Webinars** Case Shadowing/Lab Conversion:

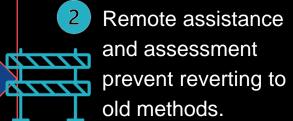
**Faculty-Assisted** 

Case

Loyalty: Complex Churn

## Vivo Surgery

Move technique mastery assessment upfront via interactive remote livestreams.









## **Traction Summary**

### Recent Awards





Inaugural Award Recipient



FedDev SOPHIE Award Recipient

## **Pilot Agreements**



Canada's largest hospital network



#15 World's Best Hospitals 2023



Launch customer



### **Brampton Made**







Central Peel Secondary School – "Most Likely to Succeed" award, Class of 2004

Peel Memorial Hospital – Ambulatory Emergency Care volunteer, working alongside Dr. Frank Martino.



- ✓ Market Readiness Alum.
- ✓ Guided discovery of new market access points.
- ✓ Provided structure to our sales process.
- Mentors facilitated customer and investor introductions.









Forging Strategic
Partnerships in Canada's
Next Medtech Hub













#### **Testimonials**

#### **Surgical Residents**



I loved the opportunity to hear questions through other learners' eyes. Moreover, the inclusion of a larger audience maximized the clinical pearls that could arise from a single procedure.

Gabriel Joseph, MD, MBA
Orthopaedic Resident
Hospital for Special Surgery (#1 ranking in USA)



Being a medical student in the OR can be intimidating, but Vivo Surgery gave us a surgeon's view, real-time answering of questions, and access to a specialty not offered at our school.

Hannah Moore, MD General Surgery Resident Texas Tech University Health Science Center

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#### **Surgeon Leaders**



I felt connected into the OR while keeping all my appointments on a busy clinic day...and with a field of view that would be unattainable even if I was scrubbed in on location.

Dr. Amir Kachooei, MD, PhD Hand and Wrist Surgeon Rothman Orthopaedic Institute



Vivo Surgery allowed me real-time access to a complex & relevant case through the direct perspective of the operating surgeon, from 5,000 miles and seven time zones away!

Dr. Oleksandr Bubyr, MD Head of Trauma Department Poltava Regional Sklifosovskyi Clinical Hospital, Ukraine