



Report
Staff Report
The Corporation of the City of Brampton
9/4/2024

Date: 2024-08-12

Subject: **Request to Begin Procurement – For the Supply of Mobile Devices and Services - All Wards**

Contact: Medhanie Tekeste, Chief Information Officer, Information Technology

Report number: Corporate Support Services-2024-664

RECOMMENDATIONS:

1. That the report from Jennifer Ellis, Sr. Manager, IT Client Services, Information Technology to the Committee of Council Meeting of September 4th, 2024, re: **Request to Begin Procurement – For the Supply of Mobile Devices and Services**, be received.
2. That the Purchasing Agent be authorized to commence the procurement of Mobile Devices and Services for a Six (6) Year Period.

OVERVIEW:

- **The City's current contract for Mobile Devices and Services expired on July 31, 2024.**
- **The purpose of this report is to obtain authorization to begin procurement for Mobile Devices and Services for a Six (6) Year Period with Two (2) Additional Two (2) Year Renewal Options.**
- **The recommendation is to directly engage Rogers Communications Partnership and Bell Mobility Inc. using the Province of Ontario's (Ministry of Government and Consumer Services Tender 18677). The Province of Ontario conducted a public competitive procurement process resulting in significant cost savings.**

BACKGROUND:

In 2014, the City awarded a contract to Rogers Communications and Bell Mobility Inc. for the Supply of Mobile Devices and Services. The City leveraged the Ontario Provincial VOR (vendor of record) agreement via Council Resolution C080-2014.

The current standing agreements with Rogers Communications and Bell Mobility Inc. ended on July 31, 2024.

The Province of Ontario conducted a public procurement process, Tender – 18677 in 2024, that resulted in a new Contract with Rogers and Bell awarded August 2024. As part of the Province's Contract, all provincial agencies, including the Ontario Broader Public Sector can use their pre-established pricing.

Information Technology (I.T) is seeking authorization to establish a Contract to acquire Mobile Devices and Services under the Province's recently established Contract (Tender – 18677), Province of Ontario Agreement for the 6-year term for Mobile Devices and Services from Rogers and Bell.

The contract also includes the following services:

- APN service plans for Transit requirements
- APN service plans and hardware for Traffic requirements
- Fire and Emergency services
- Telephone Expense Management services
- APN Management platform services

CURRENT SITUATION:

The Province's award allows the City to leverage the economies of scale of the agreement entered into between Rogers Communications, Bell Mobility Inc. and the Province. The City will receive large discounts on devices and services that it could not receive if procured on its own.

The Province has conducted their procurement process with the award of the Tender – 18677 to Rogers Communications and Bell Mobility Inc. for Mobile Devices and Services for a six (6) year period, with defined dates of August 1, 2024 to July 31, 2030. The province also included a provision for Two (2) Additional Two (2) Year Renewal Options.

Details related to the Provincial procurement process can be found below:

[VOR Details \(gov.on.ca\)](https://www.gov.on.ca)

The results of engaging Rogers and Bell, based on the provincial contract, provides the City a Vendor of Record for Mobile Devices and Services requirements. This will ensure the City has access to the required technology and services at the best price.

CORPORATE IMPLICATIONS:

Purchasing Implications:

A public procurement process was conducted by the Province of Ontario that established Vendor of Record arrangements with Rogers Communications and Bell Mobility Inc. Municipalities, as Non-Ontario Public Sector Entities, have been granted access to utilize these arrangements.

Purchase approval to establish a Contract will be obtained in accordance with the Purchasing By-law.

Financial Implications:

This procurement will be funded from various operating cost centers throughout the City. The Goods and Services Inventory account 720000.001 will be used for the purpose of the procurement, and as services are rendered, expenses will be charged to the respective cost centers. Staff will ensure that sufficient funds are requested through subsequent budget submissions for future years of the contract and will be presented to the Mayor for his consideration.

STRATEGIC FOCUS AREA:

This report achieves Council Priority of Government & Leadership, focusing on service excellence with equity, innovation, efficiency, effectiveness, accountability and transparency. This report aligns with the 2040 Vision by streamlining service delivery and effectively managing municipal assets as a well-run city.

CONCLUSION:

It is recommended that the Purchasing Agent be authorized to begin procurement for Mobile Devices and Services as described in this report.

Authored by:

Reviewed by:

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Approved by:

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