

Ontario Centre of Innovation Leading in Life Science

Brampton Medtech Task Force Nov. 7, 2024

Jeff van Heumen AVP-Business Development

What We Do



- ACCELERATE the development, commercialization, and adoption of Made-in-Ontario technologies to drive job creation and economic growth
- CONNECT industry, academic, and government to co-invest in collaborative R&D, technology development, and commercialization
- **DE-RISK** innovation, helping to attract customers and investors to companies
- Funded by the Ministry of Economic Development, Job Creation and Trade









RETURN ON INNOVATION

623

5,542

\$362M

Ontario Companies
Supported

Jobs (Created & Retained)

Incremental
Sales Revenue

\$734M

48,603

Follow-on private sector investment

Students engaged through workforce development in 14 Ontario regions

Supporting High-Potential Projects Across Ontario



Woodstock York



La	Fort William First	Burlington	Ajax
L	Nation	Caledon	Alfred
	Georgetown	Cambellford	Alvinston
L	Golden Lake	Cambridge	Amherstburg
Lio	Grand Bend	Chatham	Ancaster
L	Guelph	Cobourg	Annan
	Haliburton	Collingwood	Arnprior
L	Hamilton	Concord	Arthur
M	Hanmer	Cornwall	Aurora
N	Hannon	Crediton	Aylmer
	Hanover	Dobbinton	Barrie
М	Hearst	Dorchester	Barry's Bay
	Huron-Kinloss	Downsview	Beamsville
Mi	Ilderton	Drayton	Belleville
N	Kanata	Dryden	Big Trout Lake
Mo	Kawartha Lakes	Dundas	
	Kemptville		Bloomingdale
N	Kenilworth	Dunnville	Bolton
N	Kinburn	Dunrobin	Bowmanvillle
١	Kingston	East Gwillimbury	Bracebridge
New	Kingsville	Eden	Brampton
Ne	Kitchener	Elmvale	Brantford
١	Kleinburg	Espanola	Breslau
Niag		Etobicoke	Bruce Mines

Lakeshore	Lake	Port Robinson	Tavistock
Langton	Nobleton	Port Severn	Tecumseh
LaSalle	North Bay	Prescott	Terrace Bay
Lindsay	North York	Prince Albert	Thedford
Lion's Head	Norwich	Puslinch	Thornhill
Listowel	Oakville	Quinte West	Thorold
Lively	Oldcastle	Richmond Hill	Thunder Bay
London	Orillia	Ridgetown	Tillsonburg
Maidstone	Orleans	Rosslyn	Timmins
Manotick	Oro Medonte	Saint-Laurent	Toronto
Maple	Oshawa	Sarnia	Trenton
Markham	Ottawa	Sault Ste. Marie	Uxbridge
Milton	Owen Sound	Scarborough	Vars
Mississauga	Paris	Shuniah	Vaughan
Mitchell	Parry Sound	Simcoe	Wallaceburg
Mount Hope	Penetanguishene	Smooth Rock Falls	Waterdown
Napanee	Peterborough	St. Catharines	Waterloo
Naughton	Pickering	St. Thomas	Welland
Nepean	Picton	Stittsville	Wellington
New Hamburg	Piscataway	Stoney Creek	Weston
Newmarket	Township	Stratford	Whitby
Niagara	Port Colborne	Strathroy	Windsor
Niagara-on-the-	Port Perry	Sudbury	Woodbridge

OCI Programs & Funds



ACCELERATING TIME TO MARKET FOR MADE-IN-ONTARIO TECHNOLOGIES						
Technology Development	Commercialization	Adoption				
Collaborate 2 Commercialize Program (C2C)		Digitalization Competence Centre (DCC)				
Life Sciences Innovation Funds (LSIF)		Innovating Digital Health Solutions (IDHS)				
Ready 4 Market Co-Investment Fund (R4M)						
Ontario Vehicle Innovation Network (OVIN)						
Critical Industrial Technologies (CIT)						





Life Sciences & Health Portfolio of Programs and Companies





Life Sciences Innovation Fund & Ready 4 Market Co-Investment Fund

OCI Investment Portfolio

Life Sciences Innovation Fund (LSIF)





- Ontario's leading Life Sciences and Healthcare Technologies fund
- Co-invests with angel investors in earlystage tech start-ups to support growth

Criteria

- Medical devices, therapeutics, and health IT
- Up to \$500k investments
- Have not raised more than \$3 million in third party investments
- Company must be Ontario based with a minimum of 1 Ontario investor





Life Sciences Innovation Fund (LSIF)



- Portfolio companies to date
 - Investment announcement































MOU Partners



 As part of the Life Sciences Innovation Fund, OCI has established MOUs with key organizations in the life sciences ecosystem in Ontario





















Ready 4 Market





- Ontario's leading pre-seed tech fund investing in all sectors
- Co-Investment Fund invests directly in academic affiliated companies to support early-stage commercialization and growth

• Criteria

- Less than 5 years since incorporation
- Raised less than \$1 million from 3rd party investors – must include 1 Ontario investor
- Up to \$250k investment



Ready 4 Market (R4M) - health tech companies



- Supports early-stage Ontario-based entrepreneurs in diverse sectors. Here are the portfolio companies in the health tech space that were invested prior to the creation of LSIF
 - 45 investments made







































Collaborate 2 Commercialize

Industry-Academia Collaborations

Collaborate 2 Commercialize (C2C)

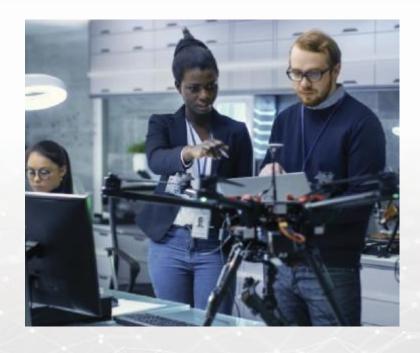




- Supports technology development collaborations between industry and post-secondary institutions
 - Standalone Funding
 - NSERC Alliance

• Criteria

- Ontario-based for-profit companies
- Minimum of 2 years in Business with 5 or more FTEs
- Principal Investigator must be eligible to hold Tri-Council Funds



Project Examples – Biotechnology





Project Partners:

- Elarex Biotech; next-gen vaccine platform tech
- McMaster University

Project Description:

Viral vector vaccines using Adenovirus have recently been approved for use on humans. This project seeks to demonstrate that a transgene design works to create an exosome in situ that would contain a target antigen and adjuvant.

This vaccine would be orally administered and would act on the gut mucosal tissue. It is also the aim of this project to make this vaccine dose ultra-stable at room temperature.

Other Life Sciences Companies



Biotech:

- Arthritis Innovation Corporation
- Triumvira Immunologics
- PharmAla Biotech Inc.
- Mannin Research

MedTech/Digital Health:

- Marion Surgical
- COSM Medical
- CloudDX

Other Project Samples (videos, sector agnostic)

- Avicanna & UHN: https://youtu.be/EkYE9UOsa2E?si=xhHDHh3UDOqkOlRX
- Evercloak & Lambton College: https://youtu.be/oCVn2AcUjP4?si=rMg0KzhAxXYT8pFG
- Beaver Rock & Georgian College: https://youtu.be/fHh3WXZulf4?si=4hVVUCkiQfiYOVDA



Innovating Digital Health Solutions

Adoption of Digital Health Solution

Innovating Digital Health Solutions (IDHS)



Background and overview

- IDHS enables Ontario Health Teams (OHTs) to collaborate with Ontario-based technology vendors in the evaluation, adoption, and implementation of digital health technologies. <u>Official announcement</u>.
- Launched in the Summer of 2023, the program deployed close to \$8M in 13 projects
- Collaboration between applicant (i.e. OHTs), technology partner (i.e. Ontario-based digital health technology business), and other partners (e.g., community-based organizations)
- OCI funding contribution: up to 50% to a maximum project cost of \$500K

Innovating Digital Health Solutions (IDHS)



Complete list of companies and health teams engaged

Health Teams

University Health Network
William Osler Health System
The Mississauga OHT
Kingston Health Sciences Centre
Bightshores Health System
North York General Hospital
Ottawa Heart Institute
Nothern York South Simcoe OHT
Durham OHT and Urgent Care Collaborative
Queens Square Family Health Team
Thunder Bay Regional Health Sciences Centre
Grand Bend Area Community Health Centre

Technology partners

Hero Al

Swift Medical

Caredove

OPTT

Hypercare

MyJourney

Badal.io

ESRI Canada

Greenspace Mental Health

Health Espresso

Chime Technology

Aurora Constellations

Continicare



Critical Industrial Technologies

Advancement and Adoption of Critical Technologies across Key Sectors

Critical Industrial Technologies - Advanced Manuf.



Background and overview

- CIT supports the implementation of critical technologies (i.e., 5G, AI, Cyber Security, Quantum, and Robotics) to propel four key sectors, including advanced manufacturing (AM). Official announcement of the \$50M to be deployed by the program.
- Ontario SMEs producing medical devices taking advantage of AM processes and implementing any of the critical technologies in their manufacturing could be eligible for CIT funds.
- Streams: Development and Commercialization Program (DC), Technology Access Program (TAP), Sector Adoption
 Program (SAP), Talent Development Internships (TDI), and Future Ready Program (FR)
- Applicant: SMEs with less than 500 global full-time employees and registered operations in Ontario
- Partner: not required, but encouraged. Partners can be a private industry and/or public sector organizations
- Technology Development site: connection facilitated by OCI to support in the tech development
- Funding: project cost variable based on stream, up to \$1M (for SAP), with variable OCI contribution

Collaborating with regional partners Co-Funded Business Development



York University is partnering with Seneca Polytechnic and the Ontario Centre of Innovation (OCI) to boost the number of applied research opportunities for small- and medium-sized enterprises (SMEs) in the Greater Toronto Area and York Region, fostering greater connections between academics and industry. October 17, 2023



New Partnership to Drive Innovation and Economic Growth in Ontario's Heartland

Through this collaboration, OCI, Trent University, Fleming College, ICPK, PKED, and Kawartha Lakes will establish a robust framework for fostering collaboration between academia and industry. By bridging the gap between theoretical knowledge and practical application, the partnership will enable businesses to access cutting-edge research and development resources.

April 17, 2024



Thank you