

# June 23, 2021 presentation

For City of Brampton



#### 90-second overview: Top Hat Robotics





#### Who We Are: Top Hat Robotics

A 20+ person tech company based in Kitchener-Waterloo

 Developed the world's first and only 100% electric robot for sidewalk snow plowing & salting

 Successfully performed commercial sidewalk snow plowing this past winter to clients in Kitchener-Waterloo & can provide references



## The Opportunity 1

A free pilot project for City of Brampton, lasting 2 winters, in which some of Brampton's municipal sidewalks are snow plowed, salted & inspected to be sure sidewalks are bare



## The Opportunity 2

The pilot includes everything needed for it be done in a safe and smooth manner. This includes in-person chaperones, liability insurance, repairs & maintenance.



#### The Background

- A Federal Government department called Innovative Solutions Canada (ISC)
  held a competitive Call for Innovative Projects
- Our world-first, 100% electric sidewalk snow plowing robots were chosen for funding from Innovative Solutions Canada to receive funding from ISC for a pilot project
- As part, we will choose one municipality in the Kitchener-Waterloo to west
  Toronto corridor to receive the robot rentals, free to the City
- We want to choose Brampton



### Why It's Useful to Brampton; Part 1

- Top Hat Robotics was already talking with City of Brampton staff about the robots for sidewalk snow removal
- Now, at no cost to City of Brampton, the City can receive robot rentals to plow sidewalks, salt them, and inspect sidewalks to make sure they're bare
- The robots can supplement existing snow & ice management staff to increase the service quality for the City & its residents, & make sidewalks more accessible to all



#### Why It's Useful; Part 2

- 100% electric, sustainable equipment is the future of municipal equipment, and this is an opportunity for the City to get experience risk-free with 100% electric equipment
- 5 other Canadian cities & towns will be performing pilots this winter
- Only 1 City can receive the free pilot
- Brampton is getting the first opportunity since it's in the middle of the Kitchener to west Toronto corridor, and has roads staff supportive of sustainable equipment & innovation



#### The Ask

- Speed is key: we need to move fast
- "The Ask" Part 1: Instruct City of Brampton staff to look into specifics of how this free pilot project would work in practice
- "The Ask" Part 2: At the same time, instruct City of Brampton staff to be in touch with the appropriate federal department to begin talking about how Innovative Solutions Canada can fully fund this project



# Thanks!

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