

### **Economic Development - Investment Services**

#### **POLICY, RESEARCH & DATA**

- Provide latest info on the Industrial and Commercial marketplace.
- Business resources, information, reports, statistics and demographics.
- Ensure Economic Development Implication input on cross section of City initiatives.

#### **BUSINESS FACILITATION**

- Investment Consultation
- Marketing Research and Analysis
- Site Selection
- Relocation and Expansion Support

#### MUNICIPAL DEVELOPMENT FACILITATION

- Development Enquiries and Information
- Informal Consultations
- Expeditor/Concierge Services
- Incentives



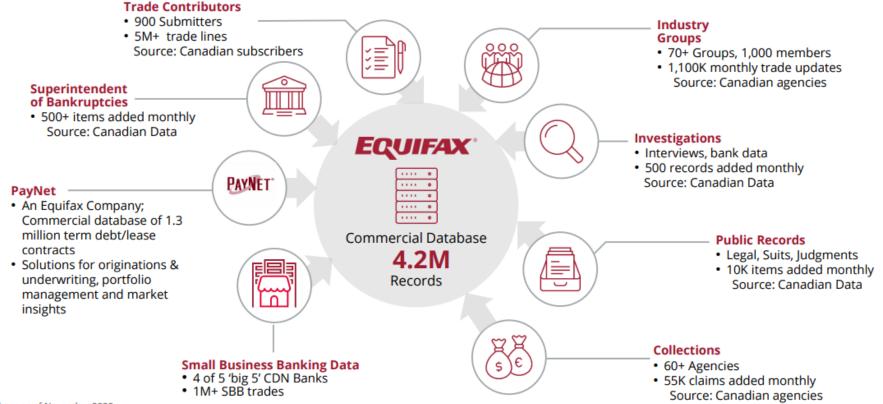


### Impact on Business

# **EQUIFAX**°

JURI DR. LE BREVE DIOL

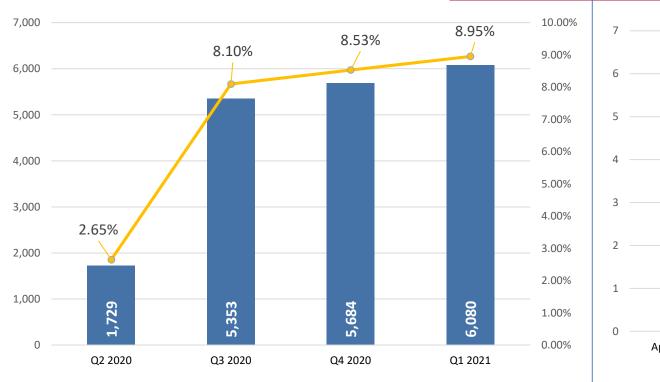
# Equifax has created an industry leading Commercial database with 4.2 million records

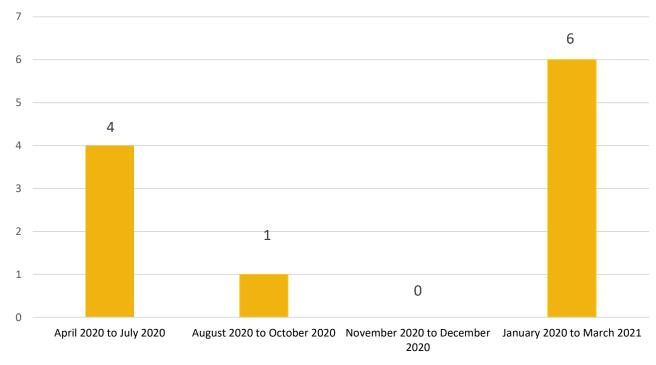


### **Impact on Businesses**



#### **Businesses Declared Bankruptcy**



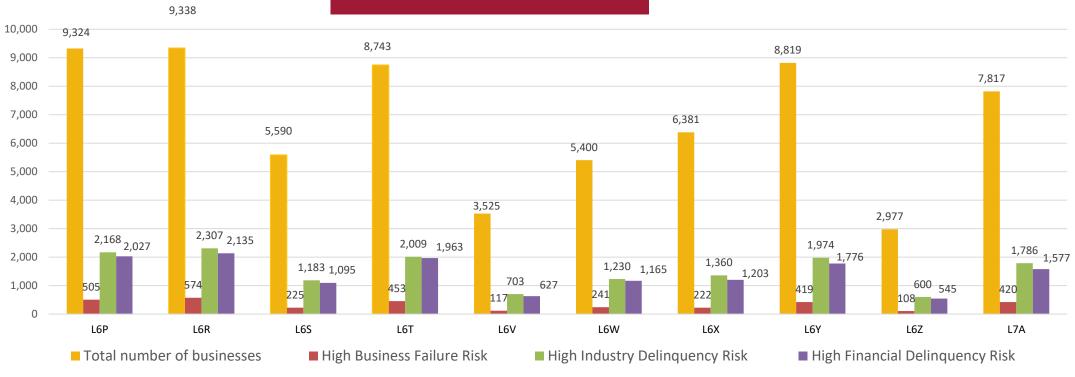


Inactive business: A business was active (made any transactions/payments) in March 2020 but was inactive during indicator timeframe.

### **High Risk Indicators**

Health of Commercial Entities in Brampton
March 2021



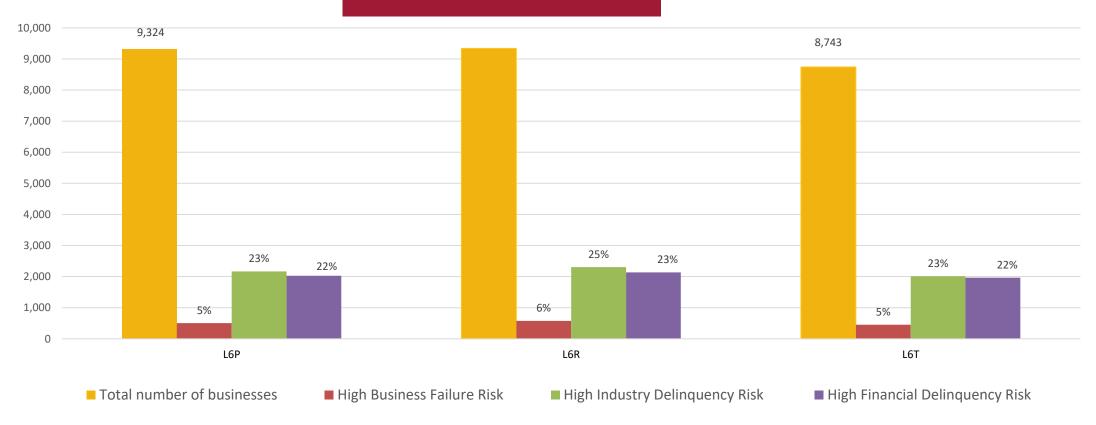


Business failure risk: a business will cease to do business within the next 12 months
Industry delinquency risk: severe delinquency or charge-off on a non-financial trade account (suppliers, landlord, etc.) within the next 12 months
Financial delinquency risk: severe delinquency or charge-off on a financial trade account (paying bank debts, credit cards, etc.) within the next 12 months

### **Hardest Hit Areas of Brampton**

Health of Commercial Entities by Postal Code: L6P, L6R and L6T (March 2021)





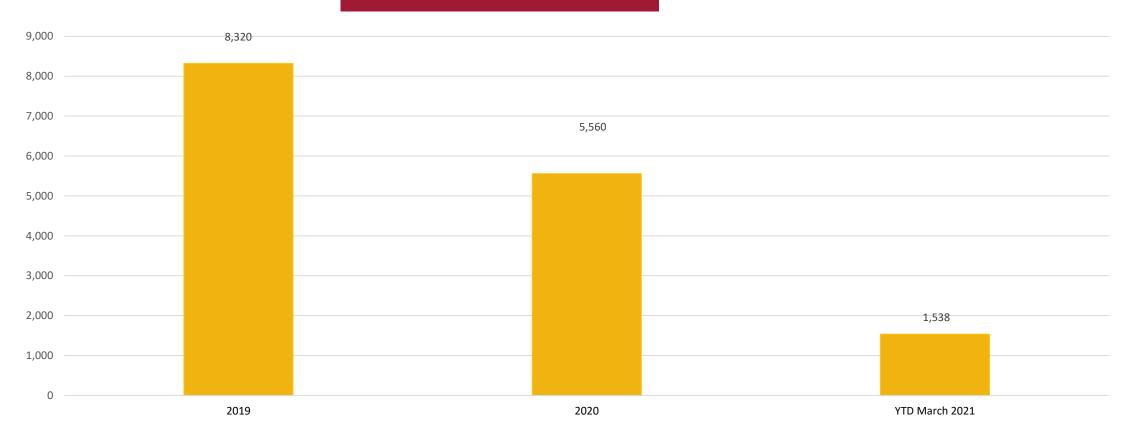
Business failure risk: a business will cease to do business within the next 12 months
Industry delinquency risk: severe delinquency or charge-off on a non-financial trade account (suppliers, landlord, etc.) within the next 12 months
Financial delinquency risk: severe delinquency or charge-off on a financial trade account (paying bank debts, credit cards, etc.) within the next 12 months

Source: Equifax, Impact on Business Report – Brampton, 2021

### **New Credit Files**

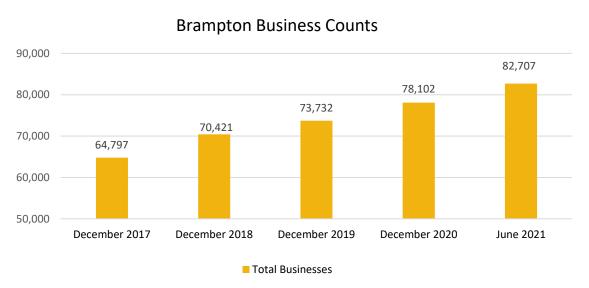
### Businesses that opened their credit files during indicator timeframe



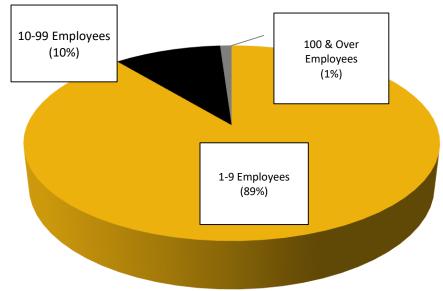


### **Business Count Data**

Source: Statistics Canada. Canadian Business Counts. June 2021

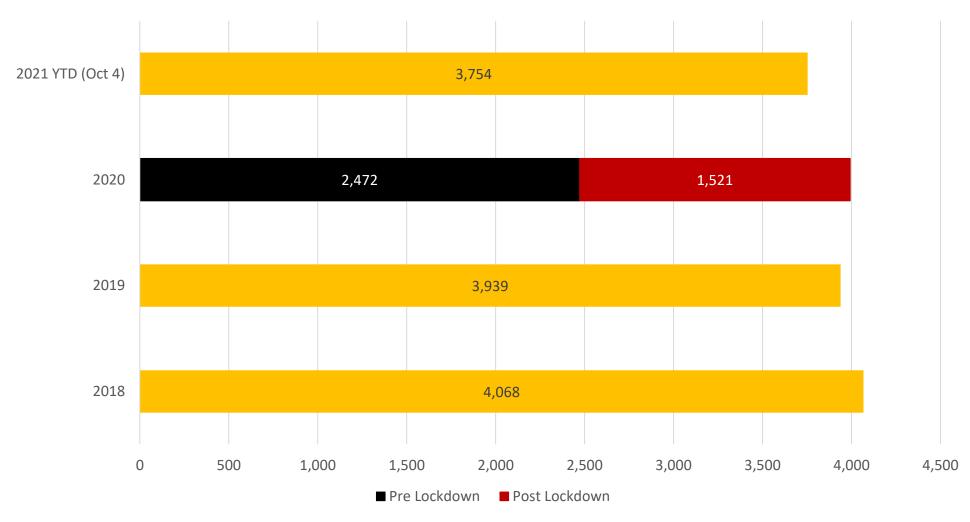


Categories	# of Businesses (June 2021)	Growth Rate (Since December 2020)
Total Businesses	82,707	5.90%
With Employees	26,563	0.73%
1-9 Employees	23,633	1.40%
10-99 Employees	2,646	-4.30%
100 & Over Employees	284	-5.33%



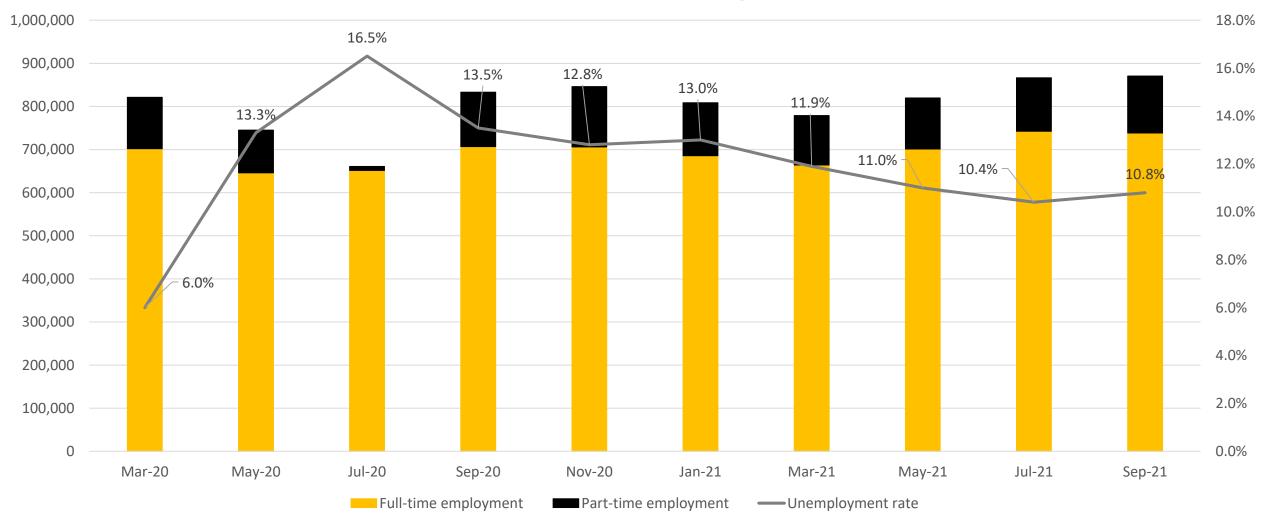
### **Business Licence Data**

#### **Total Business Licences Issued**



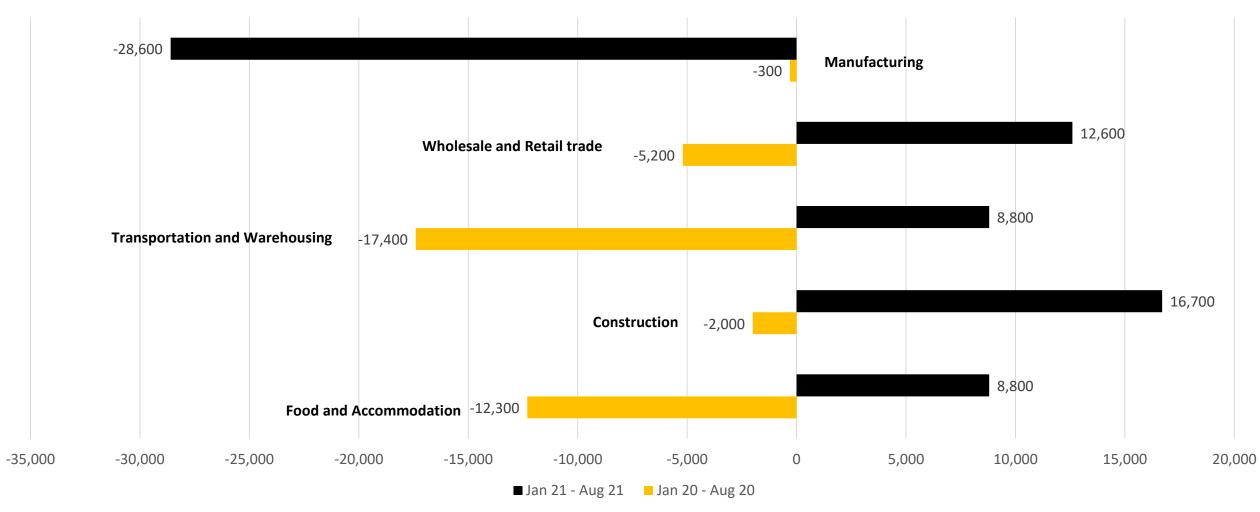
### Impacts on Labour Market

#### Labour Market in Peel Region

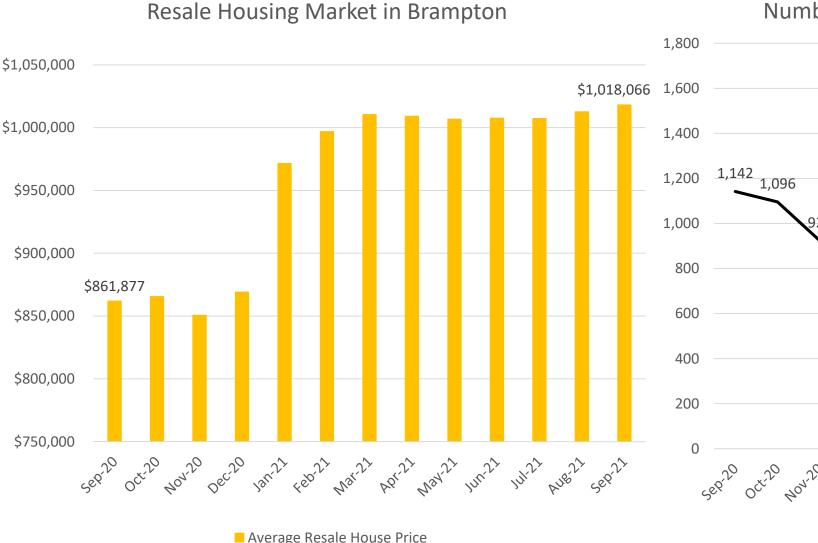


### **Labour Force by Sector**

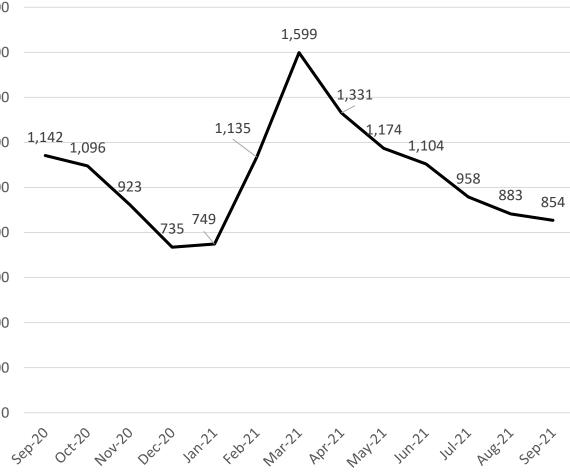
#### Employment Change in Selected Sectors in Peel



### Residential Real Estate Market



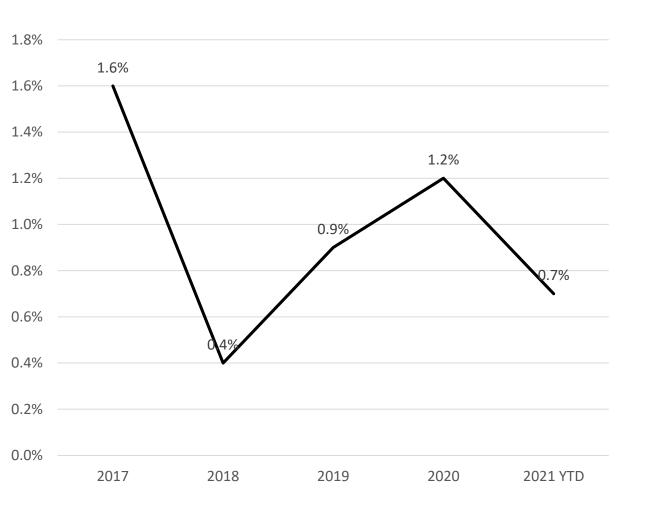
#### Number of Housing Resales in Brampton



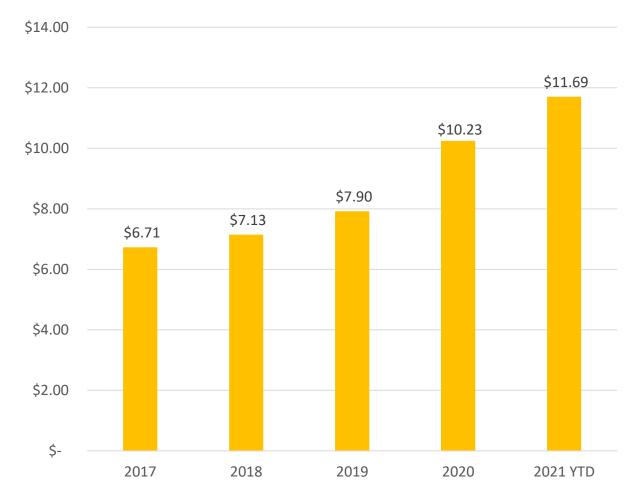
Number of Resales

### Industrial Real Estate Market

#### Industrial Vacancy Rate in Brampton



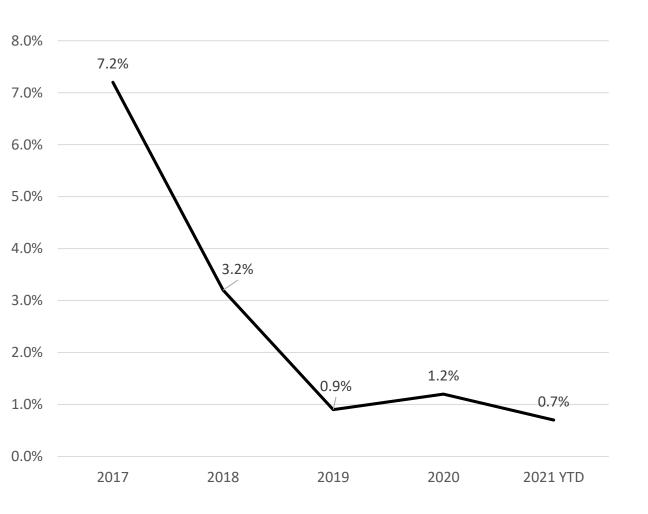
# Industrial Market Rent in Brampton (\$/SF)



Source: CoStar. Data Analytics. October 2021

### **Office Real Estate Market**

#### Office Vacancy Rate in Brampton

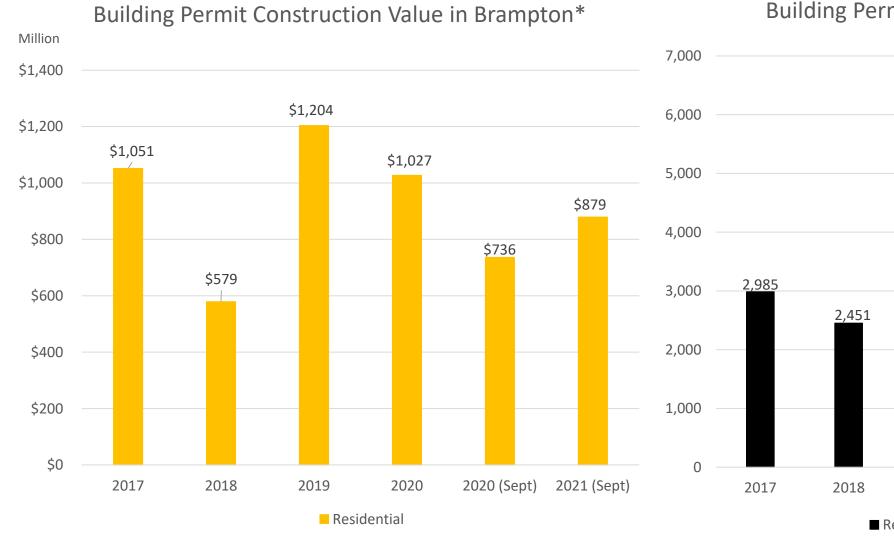


# Office Market Rent in Brampton (\$/SF)

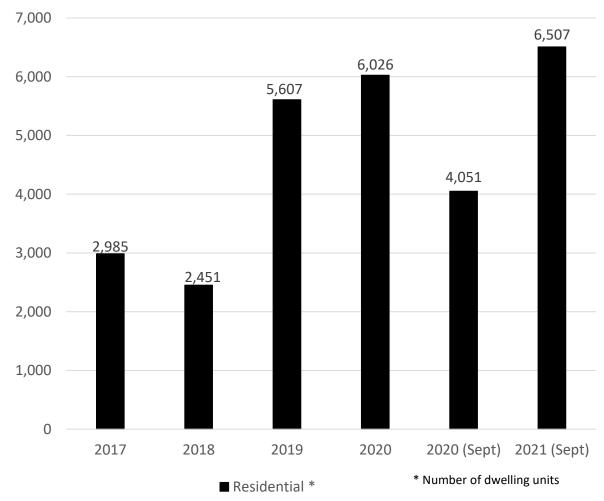


Source: CoStar. Data Analytics. October 2021

# Residential Building Permits

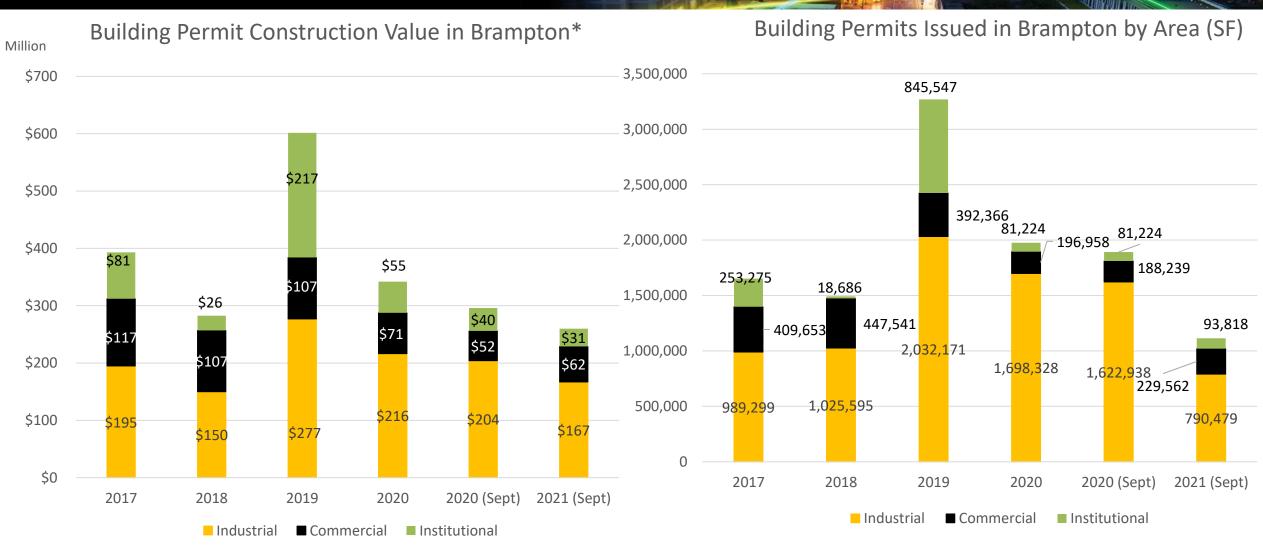


#### **Building Permits Issued in Brampton**



<sup>\*</sup> Building Permit Construction value excludes sign permit values Source: City of Brampton Building Division. Building Permit Activity Summary. September 2021

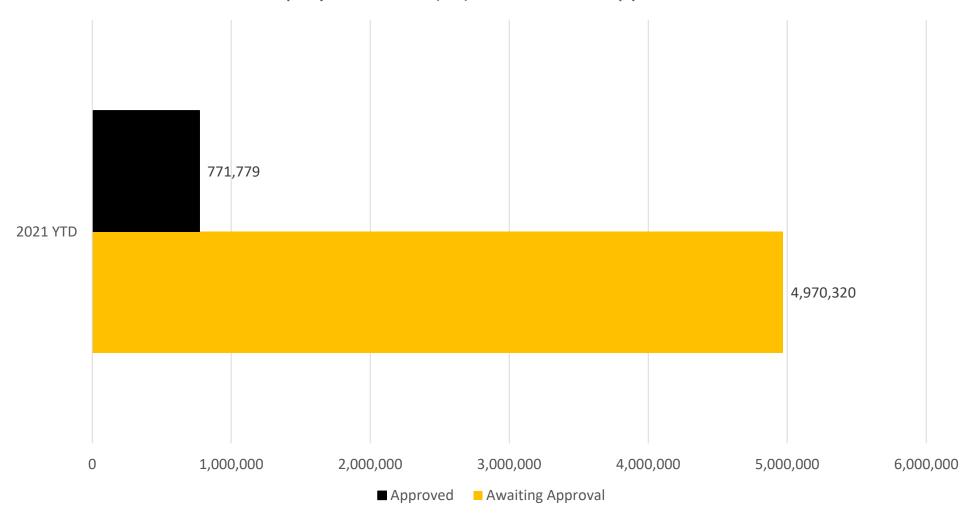
### Impacts on ICI Building Permits



<sup>\*</sup> Building Permit Construction value excludes sign permit values Source: City of Brampton Building Division. Building Permit Activity Summary. September 2021

# Site Plan Approval Data





\*Employment definition based on industrial and office development Source: City of Brampton. Building Division. August 2021

# Change in Number of Applications

January 01 – Oct 22<sup>nd</sup>

Number of applications in 2019

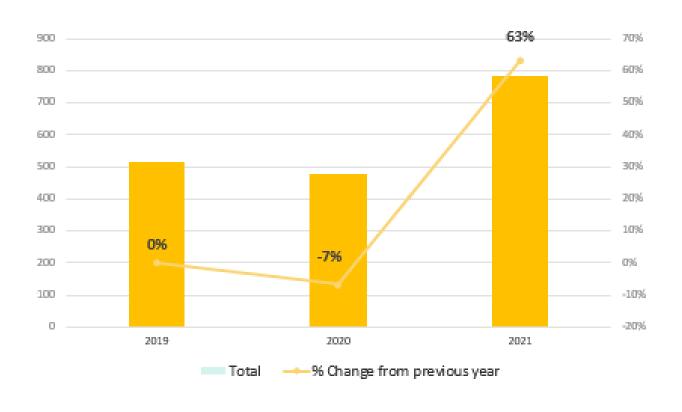
513

Number of applications in 2020

478

Number of applications in 2021

781



# Redevelopment – 174 Kennedy Road



BUILDING TO SUPPORT OUR COMMUNITY.

THE NEW ALECTRA SUPPORT CENTRE.



F1RST GULF

# Redevelopment – 400-420 Parkhurst Drive

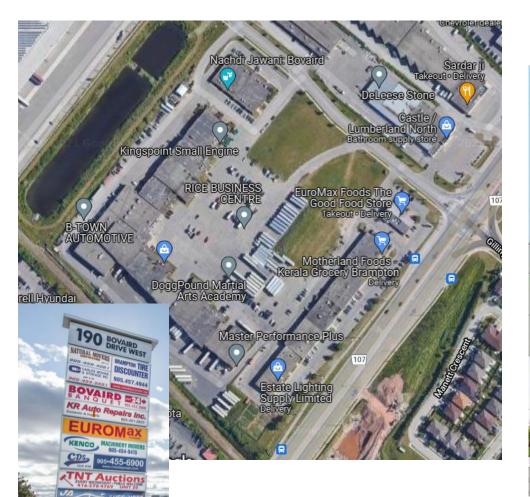
## F1RST GULF





Ward 8

### Redevelopment – 2030 Ironside Drive







#### SITE PLAN

Two mid-bay industrial buildings to be constructed on 22 acres located just minutes from highway 410, located on Ironside Drive just north of Bovaird Drive West. The development offers flexible size configurations ranging from 68,926 to 282.266 square feet.



- 20 Ironside Drive Up to 282,266 SF in flexible configurations starting from 69,937 SF
- 30 Ironside Drive Up to 279,709 SF in flexible configurations starting from 68,926 SF

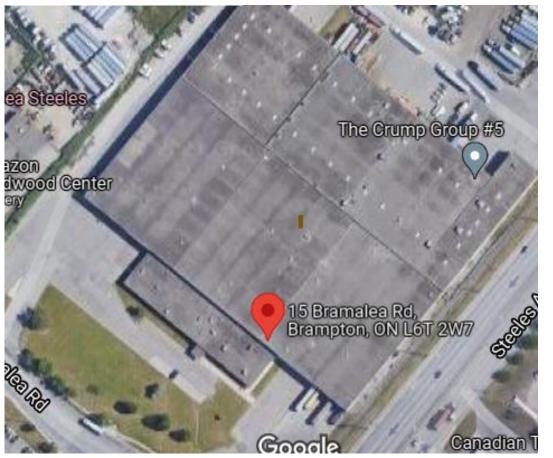


Proposed – 560 K Sqft

# Redevelopment – 15 Bramalea Road



- 373,000 SQ. FT. SPECULATIVE INDUSTRIAL
- 21,000 SQ. FT. & 10,000 SQ. FT. OFFICE
- FOR LEASE Available Spring 2022

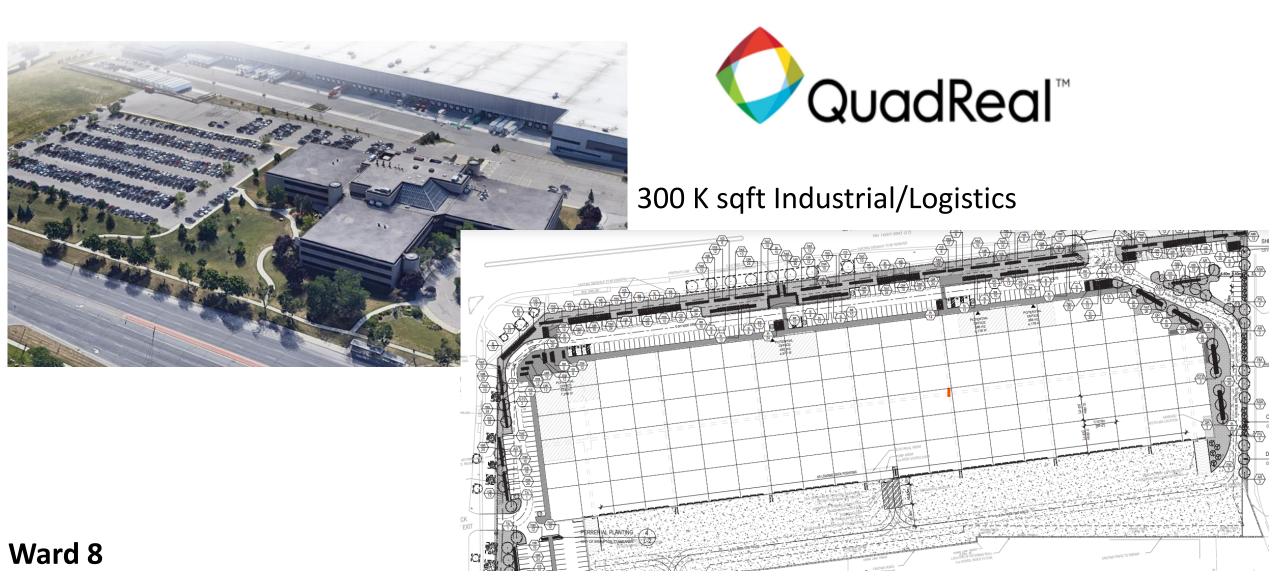






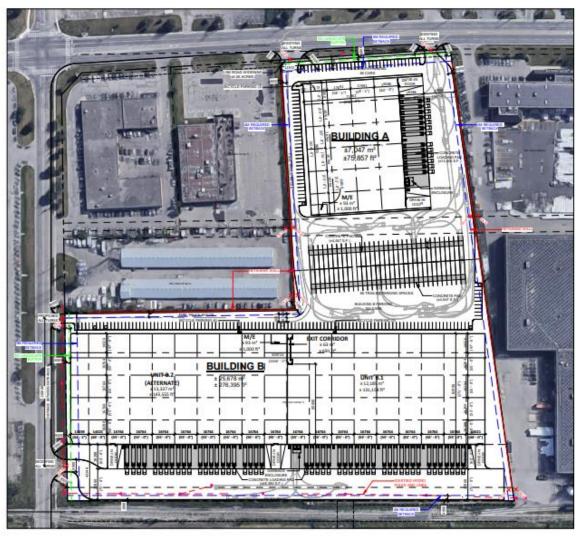
Ward 8

## Redevelopment - 8925 Torbram Road



# Redevelopment 297 Rutherford Road





340 K sqft

## **Business Retention & Expansion - Amazon**



7995 Winston Churchill - 816,000 SF



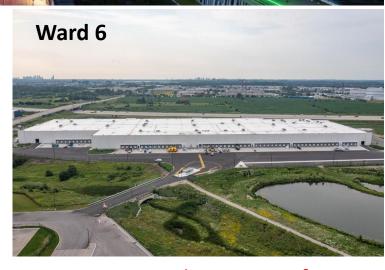
8050 Heritage Rd – 1.2M sqft



3389 Steele's Ave E - 293K sqft



3495 Steele's Ave E – 160K sqft



7850 Heritage Rd S - 383K sqft



2300 North Park Dr. - 235K sqft

# Business Retention & Expansion - Maple Lodge Farms



- Project Pave \$14M+ investment to pave the main plant on Winston Churchill with front façade improvements and relocation of holding barns, scales & live supply offices.
- Brampton Plant Expansion 250,000 + sqft expansion to increase tray pack capacities, returning distribution facility to main plant, adding approx. 300+ jobs.
- 8301 Winston Churchill, Brampton, Ontario

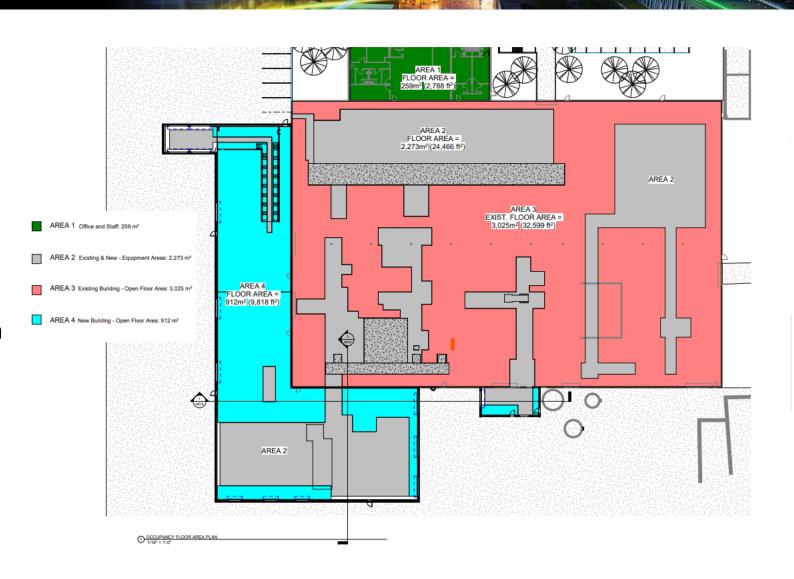


- New Store (currently run as 'The Chicken Shop'- \$10M investment on a greenfield new build 21,000 sq ft family store specializing in daily fresh chicken, cooked chicken and wholesale to local restaurants, adding approx. 100 jobs.
- Investigating the opportunity to build a technologically advanced, best in class, state-of-the-art Chicken Processing Plant in Brampton, which will be reviewed, analyzed and engineered over the next few years- Potential investment over \$450M

## **Business Retention & Expansion**



- 10,000 sq ft. Expansion
- Investment to be about \$20-25m range
- The project is also expecting to create 35-40 jobs when fully operational.



# Business Retention & Expansion - Maple Leaf Foods





# Greenfield Major Investments - Panattoni Development

#### 100 Ace Drive (Northeast HWY 410 & Countryside)



#### 398 Railside (NW Hurontario & Bovaird)



4599 & 4629 Queen St. E (Queen Street & Highway 50)



#### Whybank Drive (NW Hurontario & Bovaird)



# Greenfield Major Investments - Eli Gibli

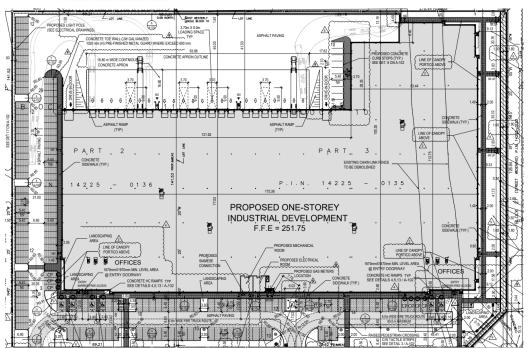


162K sqft
Industrial/Warehouse

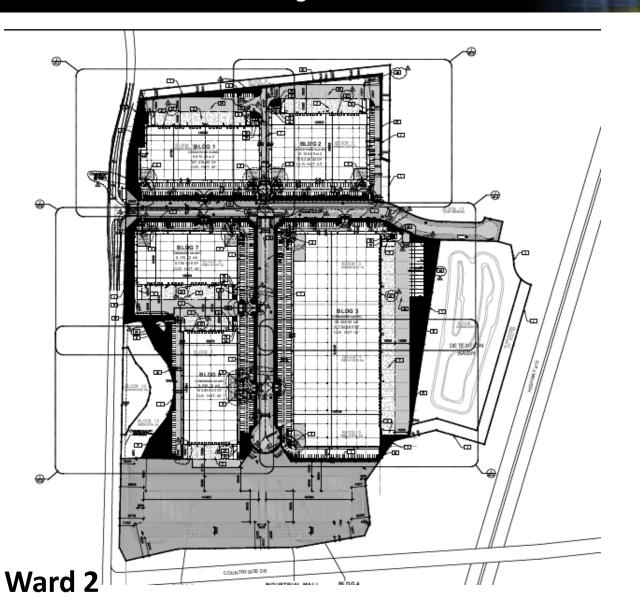


SOUTHEAST PERSPECTIVE VIEW

NORTHWEST CORNER OF INSPIRE BOULEVARD AND DIXIE ROA



# Greenfield Major Investments – Berkshire Axis



**Building 1** is 107,000 sq/ft

**Building 2** is 109,000 sq/ft

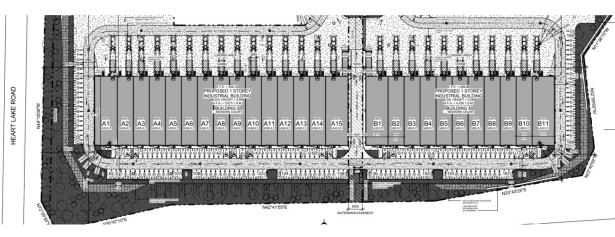
**Building 3** is 317,000 sq/ft

**Building 6** is 105,000 sq/ft

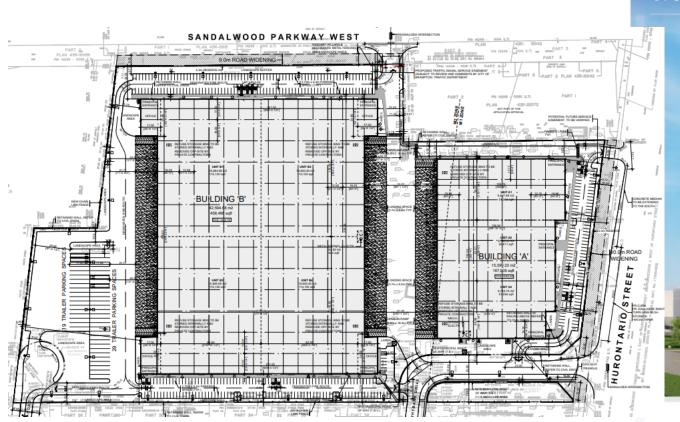
**Building 7** is 87,000 sq/ft

Tenant Profile Distribution, Warehousing, Manufacturing

Occupancy Q1 2023



# Greenfield Major Investments - Pure Industrial /Hopewell





167,909 & 458,496 SQ. FT.

Brampton's largest industrial development • Q1 2023 Occupancy

### **Infill Investments - Downtown**



SPA-2020-0161 (approved) - 45 Railroad St 25 and 27 storeys mixed-use



C01E04.015 (approved) - 7-29 Clarence St, 90 townhouses



PRE-2020-0033 - 28 Elizabeth St. N & 33 George St. N, 40 storey mixed-use

OZS-2021-0003 - 151 Main St N, 30 storey mixed-use