

40+ years of experience developing housing Over 90 projects and 10,000 units built









Lantana Non-Profit



Options for Homes 1992





Options International Home Opportunities

2015

2019





Toronto Sponsors to be Replicated in Waterloo Region























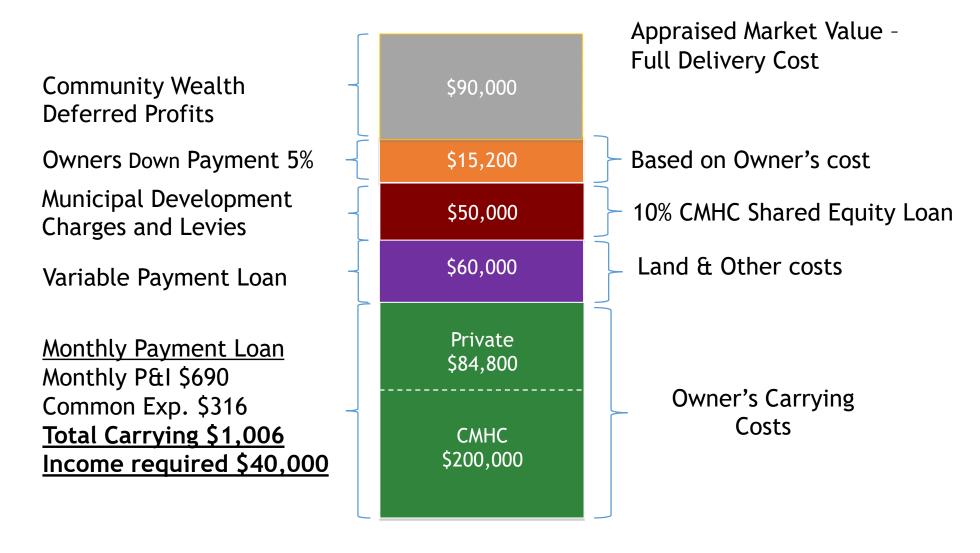
An affordable home ownership model that serves workers in Brampton without grants or subsidies.

Unit Type	Annual Income
One Bedroom	\$30-35,000
Two Bedroom	\$40-45,000
Three/Four Bedroom	\$50-65,000

Capable of meeting the number of new units needed in your community.



Innovative Financing (typical home)



1,100 sq. ft. 3 Bedroom

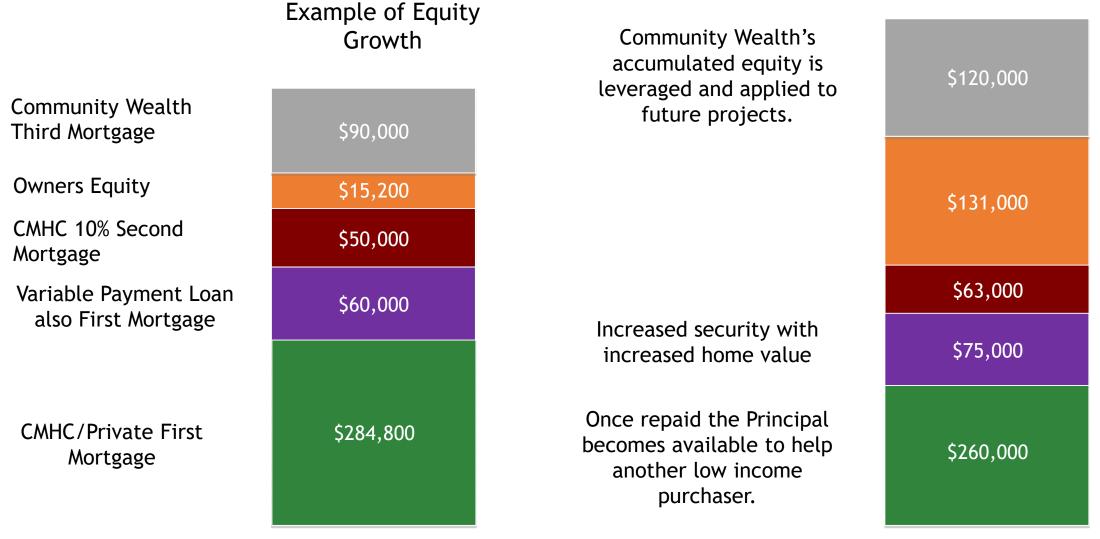
Market Value \$500,000



Our Rent (Save) to Own Program (Basic Criteria)

- Carrying cost 30-32% of gross income
- Must develop acceptable credit rating over 2 years
- Minimum initial down payment \$500
- Member of a savings program with a designated financial institution (\$100/month)
- Potential for matching funds

Example: Year 10 Growth (3% Increase)



Market Value \$500,000

Market Value \$649,000

Municipalities have the tools

Land

Access to land at fair market value but paid when construction starts

Internal support

- Fast tracking municipal approvals
- Deferral of approval fees until construction start
- Loan/deferral of property taxes on 30% of the units for low-income purchasers

Loan support

- Sufficient municipal support to obtain Infrastructure Ontario Ioan
- Written support for application to CMHC Co-investment fund
- Deferral of development charge payment until condominium closings

Support

· Access to employers in need and Municipal Housing waiting list

Opportunities to Participate

- Launch ceremony and regular municipal updates
- Promotion to local media
- Venue for programming and sales presentations





The economic development opportunity

- 1.5 direct jobs per unit built, 1.5 ancillary jobs
- Potential for the establishment of local modular plants
- An incentive to attract industries to the region
- A housing solution that has minimal impact on taxpayers
- The positive benefits from increasing the percentage of owners in the community
- Greater employment stability and productivity
- Ability to live closer to work



Thank you for your time.

Questions/Comments?



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