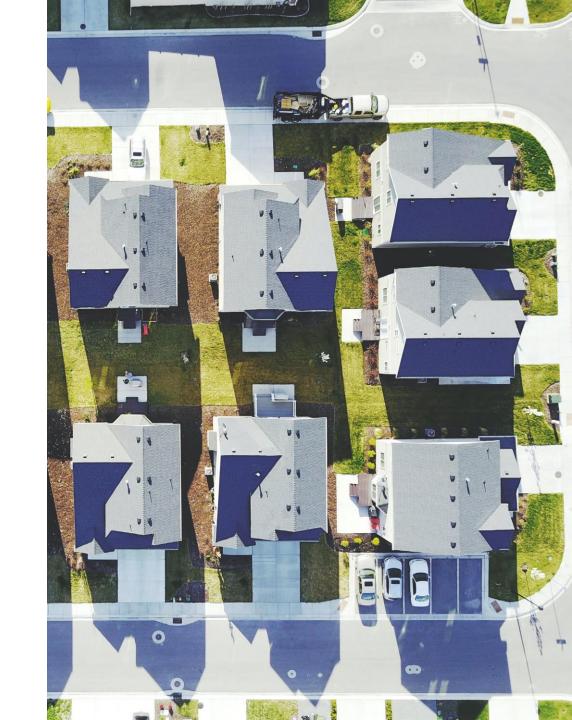


Innovative Solutions for Brampton's Housing Needs.





Mike Labbé Founder & CEO.

Michel (Mike) Labbé, MSM, is an Urban and Regional Planning Graduate from the University of Waterloo in Ontario, Canada. He has been involved in the production of affordable housing for 40 years, the first 13 working on subsidized rental projects with Lantana Non-profit Housing Corporation.

In 1992, Mike founded Options for Homes Non-Profit Corporation. As President of Options For Homes Non-profit Corporation, Mike was instrumental in developing thousands of households across 12 developments. Options for Homes has become an important part of the Social Enterprise movement and has provided homes to over 6500 households across Canada.

Mike has been honoured for his work over the years as an Affordable Housing Champion by the City of Toronto in 2010, the Canadian Urban Institute Local Hero Award in 2008, and most notably, a recipient of a Meritorious Service Medal (MSM) from the Governor General of Canada in 2016.

In 2015, Mike shifted his focus to Options International to implement our model globally in order to aid with alleviating poverty - reaching over 22 countries.

For the past few years he has dedicated his time to a new cost-effective home ownership model using his knowledge built over the years, which led to the creation of Home Opportunities Non-profit Corporation.

40+ years of experience developing housing

Over 90 projects and 10,000 units built









Lantana Non-Profit

1979



Options for Homes

1992







Options International Home Opportunities

2019





What we do



Home Ownership

Affordable, quality housing that gives everyone a chance to own.



Lowest Costs

A unique model that provides the **lowest carrying costs on the market.**



Individual Guidance

Providing help during the whole process - to make it as simple as possible.



Down Payment Help

Using our model to provide support with down payment contributions.



Home Ownership for everyone.

We have developed a unique model designed to put home ownership as a possibility for everyone. Our focus is providing high-quality, cost-effective ownership that isn't available anywhere else in the world and that stakeholders can get behind.



The Community Wealth Workforce Housing Coalition



























The Housing Supply Coalition



















The Housing Delivery Coalition











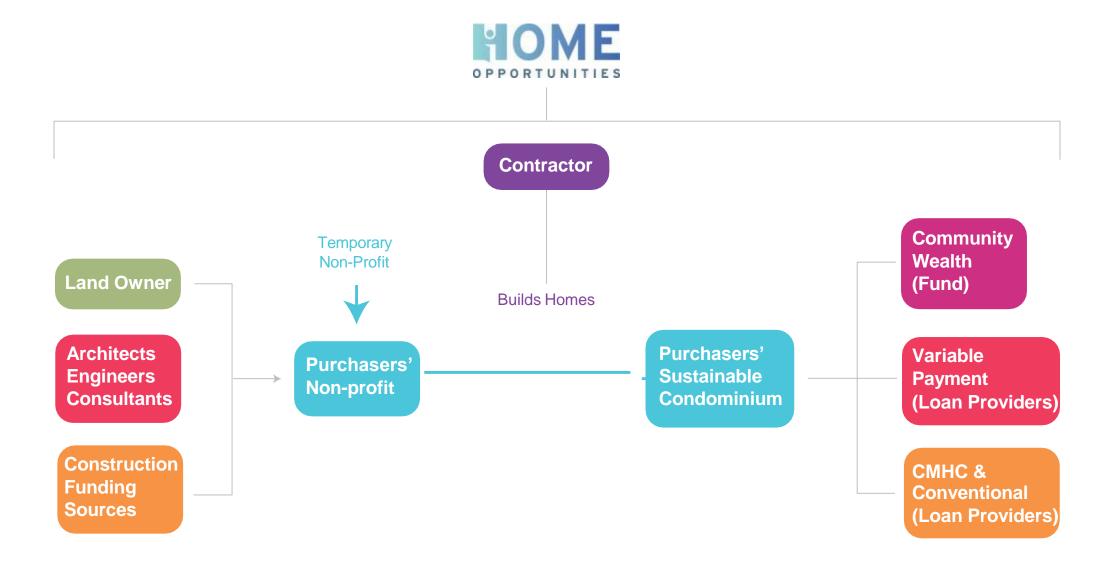








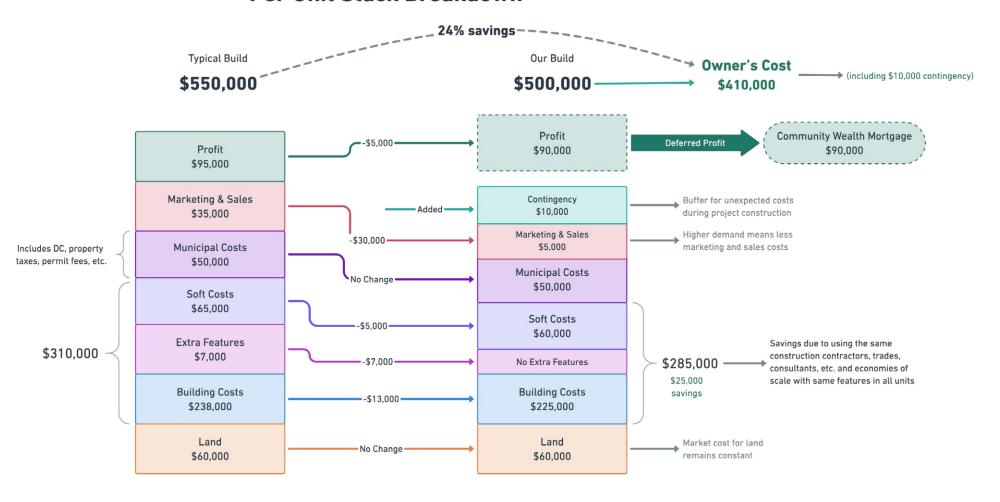
Key features: A Not-for-Profit Delivery System



Non-profit Solution



Per Unit Stack Breakdown

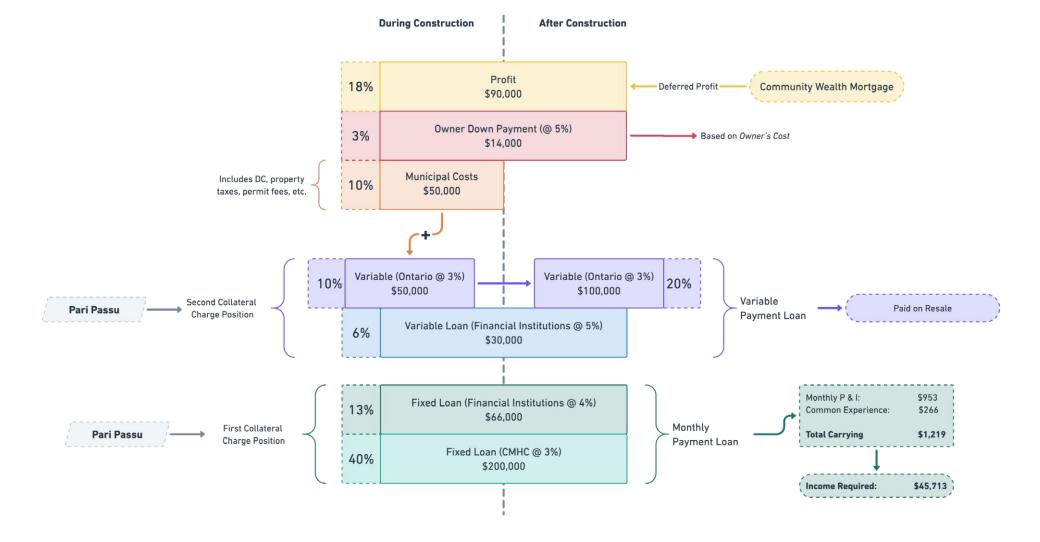


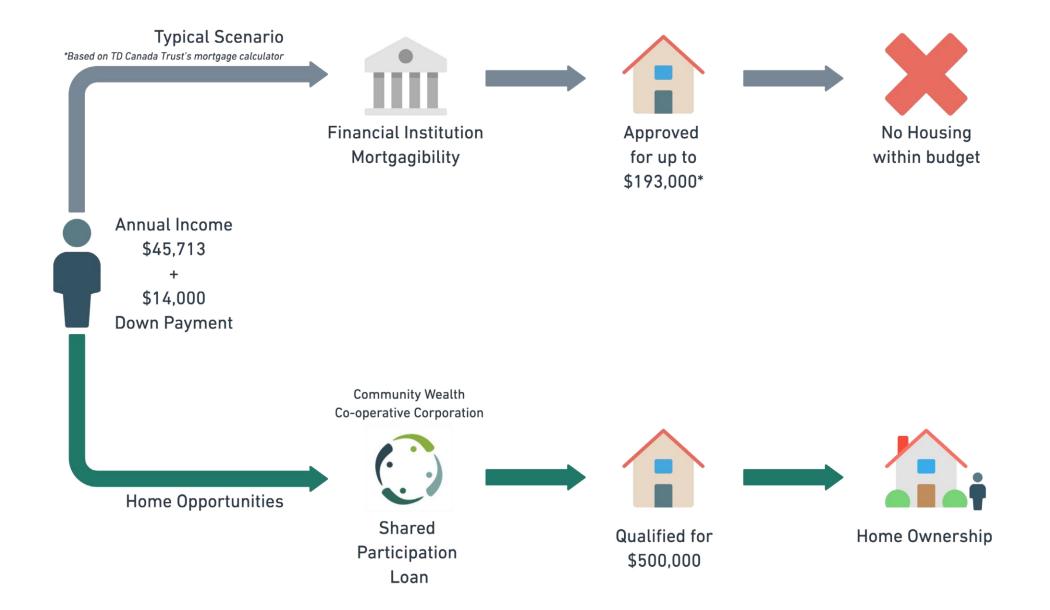
Innovative Financing



2 Bedroom

Appraised Market Value \$500,000







Household incomes served without grants or subsidies

Decile Units		Annual Income
1 st	7	\$35,000
2^{nd}	14	\$51,000
3^{rd}	21	\$66,000
4 th	56	\$80,000
5 th	14	\$95,000
6^{th}	21	\$110,000
$6^{th} +$	7	
Total	140	

Capable of delivering the number of new units needed within ten years.



City of Brampton Support

Deferrals/bulk loan



Provincial Support

Bulk loan and policy support



CHMC

Bulk loan and policy adjustments

The Ask From Our Government: Let us Work Together

Municipalities have the tools

Land

Access to land at fair market value, paid when construction starts

Internal support

- Fast tracking City of Brampton approvals and catalyst fund
- Deferral of approval fees until condominium closings

Loan support

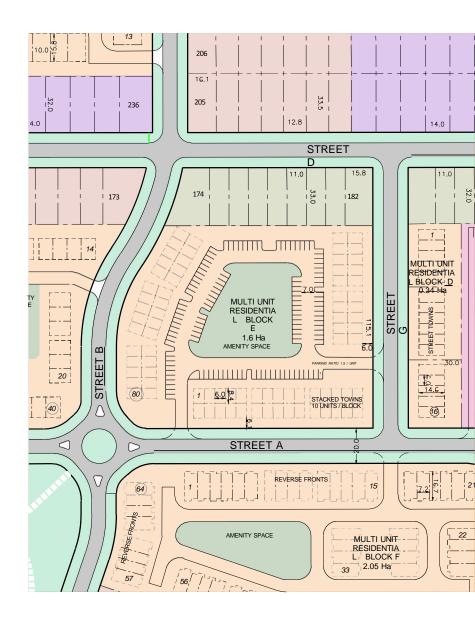
- City of Brampton Borrow Infrastructure Ontario Ioan Maximum \$25 million
- Written support for application to CMHC Co-investment fund
- Development costs paid when condominium close

Support

Access to employers in need and Municipal Housing waiting list

Opportunities to Participate

- Launch ceremony and regular municipal updates
- Venue for programming and sales presentations



Provincial Support

Land

Priority access to land at fair market value but paid when construction starts

Support for Municipality to

- Help ffast-track municipal approvals
- Defer approval fees until condominium closing
- Cover Development Costs when Condominiums close
- Loan/deferral of property taxes on 30% of the units for low-income purchasers

Loan support

- Infrastructure Ontario loan based on development cost deferral as guarantee
- Infrastructure Ontario to provide a bulk loan 20% of market value as variable payment for land and servicing behind construction financing
- Written support for application to CMHC Co-investment fund Opportunities to participate

Opportunities to Participate

- Launch ceremony and regular municipal updates
- Promotion to local media





The requests of CMHC

- \$200,000/unit maximum bulk loan from the Co-investment Fund
- Qualification for the loan based on cost price
- \$500 million added to SEMP
- 5% down payment based on purchaser's cost price
- Community Wealth Fund confirmed as equity
- Pari passu on conventional and private variable payment loan.
- Support for "Save to Own" fund

Our Save to Own Program



Qualifying Criteria

- Carrying cost 32% of gross income
- Minimum initial down payment \$500
- Must develop acceptable credit rating over 2 years
- Member of a savings program with a designated financial institution (at least \$100/month)
- Potential for matching funds



Rights and Responsibilities

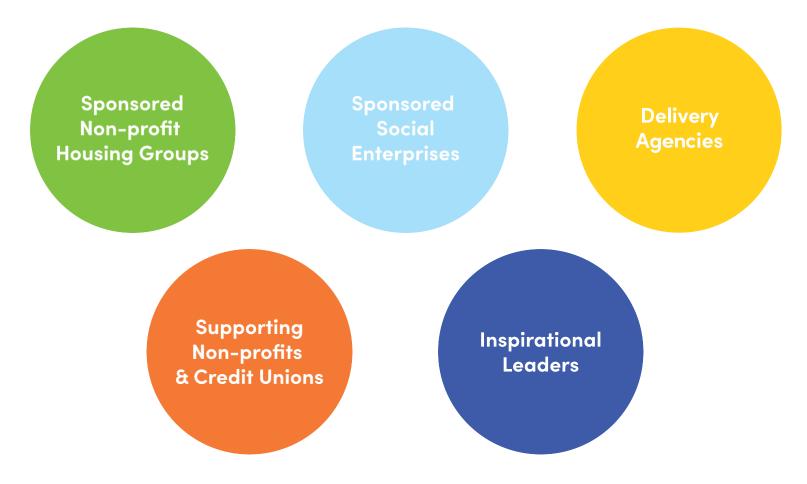
- Maintain the inside of your home
- No special occupancy rules beyond city bylaws
- Equity growth from day one subject to meeting the savings program commitment
- Respect your building
- Support your community



Protections

- We are going to do everything we can think of to make our purchasers successful
- There will be an emergency loan fund to deal with short term financial crises
- The will be the ability to increase mortgage payments early to soften interest rate increases
- There will be a loan fund to deal with the end of the mortgage term when the interest rate can change
- You will be able to pay off your loans early if you wish

How is Community Wealth Governed?



0 to 4 members in a group = 1 CWF board member.

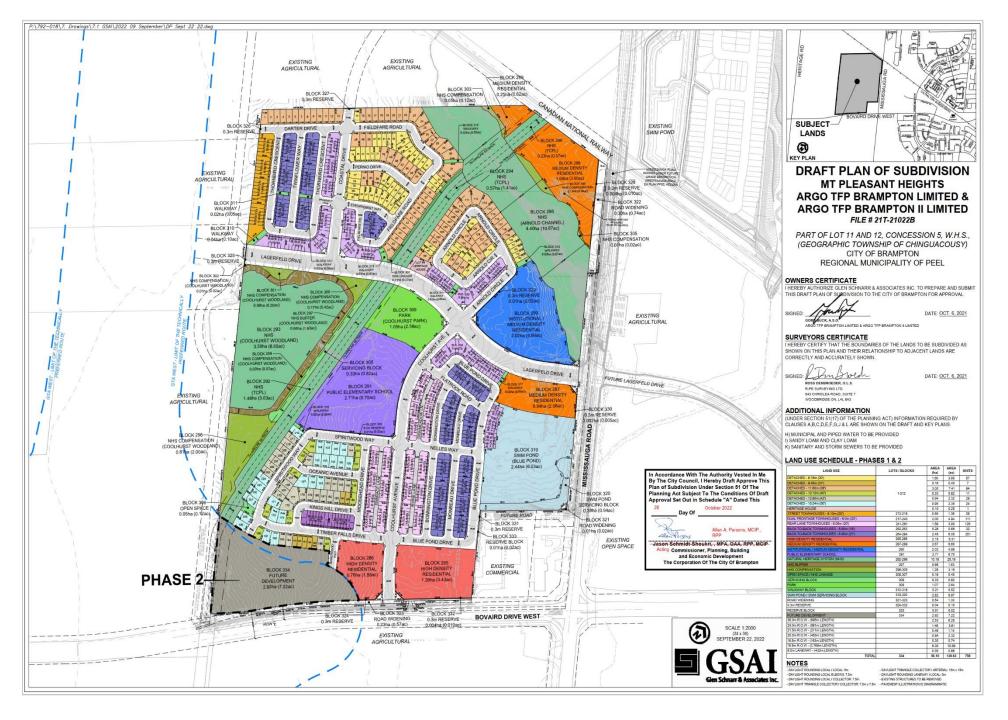
5 to 9 members in a group = 2 CWF board members.

10 + members in a group = 3 CWF board members.

The Community

Mt. Pleasant Block 51-3

West of Mississauga Road, South of the CNR line (North of Bovaird Drive West), Brampton, Ontario



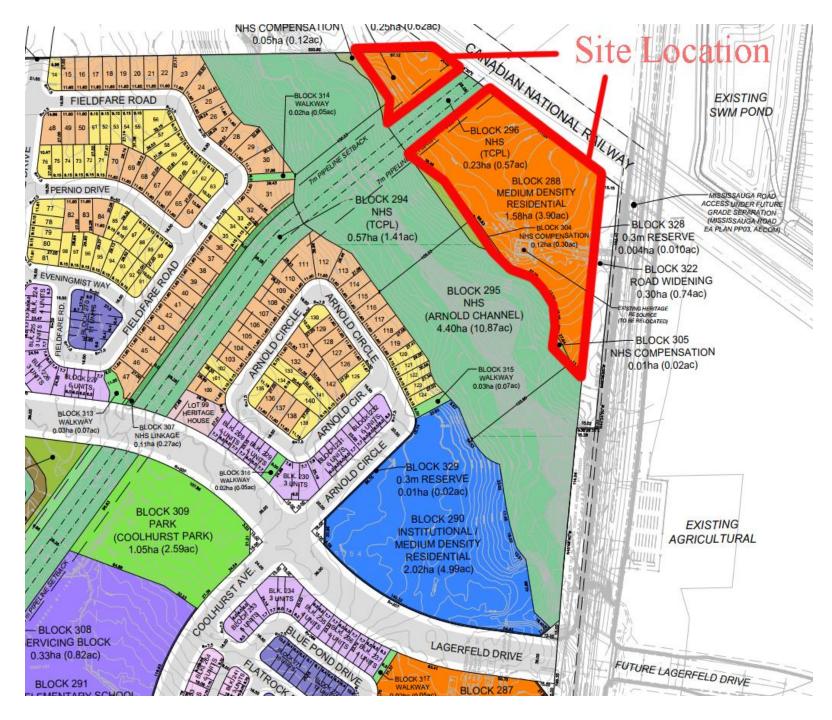
Overall Block 51-3 Development Schedule

- MZO Granted in March 2022.
- Draft Approved in October 2022.
- 1st Civil Engineering submission was made in December 2022.
- Earthworks on both phases began in late 2022 and will be completed in June 2023.
- Civil services will commence on July 1st and will be completed by the end of the Year.
- Phase 1 Registration: End of 2023, early 2024.
- Building permit availability: Spring/Summer 2024.



Home Opportunities Community Location and Schedule

- Pre-Consultation Application:
 Submitted
- First Site Plan Submission:
 June 2023
- Site Plan Approval:
 Q4 2023
- Construction:Q2/Q3 2024
- First Closings:TBD





Thank you for your time.

Three requests:

- 1. Expedited Approvals
- 2. Deferred Application Fees
- 3. Loan from Infrastructure Ontario

Questions/Comments?



Mike Labbé

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